



The Hiring Greatness: How to Recruit Your Dream Team and Crush the Competition

By David E. Perry, Mark J. Haluska

John Wiley & Sons Inc. Hardback. Book Condition: new. BRAND NEW, The Hiring Greatness: How to Recruit Your Dream Team and Crush the Competition, David E. Perry, Mark J. Haluska, The Unprecedented Tell-All Guide Through the Intricacies of Executive Recruitment The single greatest opportunity that an organization has to improve both performance and culture in one stroke lies in the hiring of a new executive the right executive. The fresh thinking of a skilled leader has the potential to unleash innovation, empower employees, and generate wealth for the company. Similarly, a bad hire may mortally wound the organization and cause ripple effects throughout the entire economy. Hiring Greatness contains valuable insider strategies and tactics previously only known to a handful of America's wealthiest, elite head-hunters to attract, recruit, and retain star executives. Authors David E. Perry and Mark J. Haluska have completed more than 1800 search projects across five continents, maintaining a 99.97% success rate, and negotiating more than \$380 million in salaries. Like magicians unveiling the hidden tricks of the trade,' Perry and Haluska reveal: * How to systematically secure and retain the perfect talent for your company * How to keep recruiters from poaching your star executives (a...



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